



RiverCruiseKing.com Fees & Royal Court Repeater Program

Why is Dave Starting to Charge Fees?

Over the years, many guests never noticed that Dave has always had matching cancellation fees to the cruise lines because he rarely ever enforced them or charged his guests for his time and efforts on their behalf when they needed to cancel or make changes to their travel plans.

However, when Covid hit, he worked tirelessly for months on end to assist his clients, to save their deposits and gather their credits, reschedule them (sometimes twice) all at no charge or compensation. It is during this crisis when everyone realized just how valuable a good travel agent really is and Dave is one of the very best.

Like every top professional dentist or lawyer or executive, he dedicates himself to his clients and gives his time and resources on their behalf and needs to charge for his services, especially when his skills are TOP!





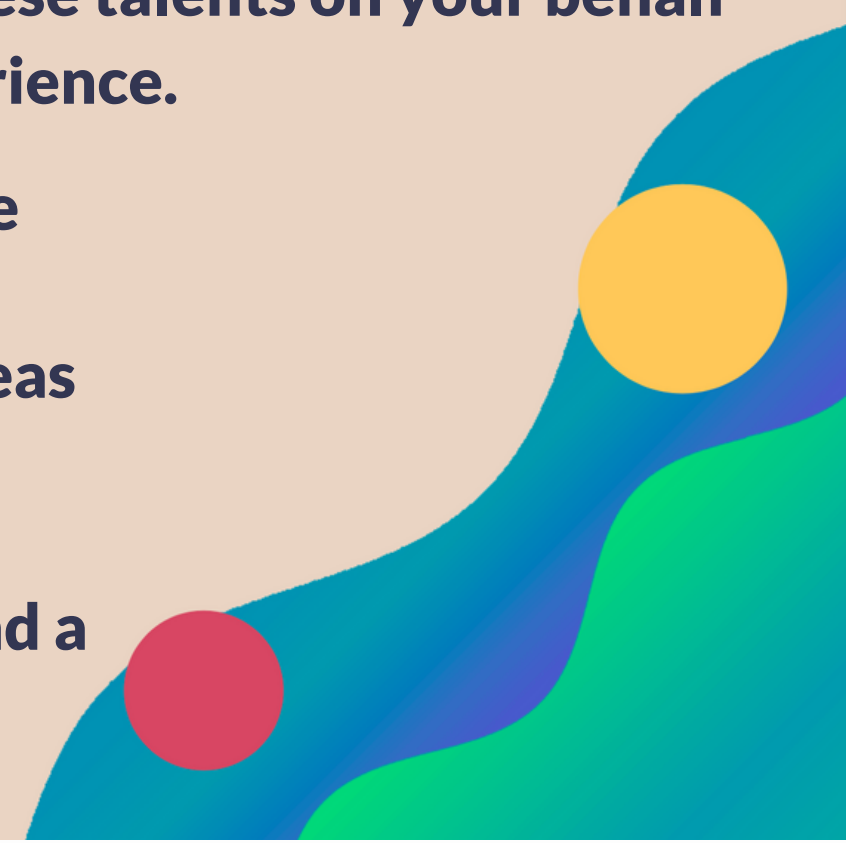
What Will Require a Fee and What Do We Get?

There are dozens of ways that Dave uses his expertise on your behalf starting with his selection of escorted group journeys that he offers every year and concluding with his custom, personalized vacation plans that many guests ask him to organize for them.

With 22 years of living in Germany, travelling the world, and sailing on AmaWaterways 50+ times and on over 75 sea cruises, he has not only learned the ins and outs of how river cruising operates, but he has built an enviable network of personal contacts in the hotel, tour, gastronomy and cultural landscapes of all the places that cruise lines bring their guests. He uses these talents on your behalf to elevate and maximize your river cruise vacation experience.

His counsel on whether the river cruise land packages are right for you, what & where to book on your own, and his early booking strategies save guests money in certain areas so that they can spend it in another with more effect.

His fees are less than what he saves his guests, as well, and a wise investment.



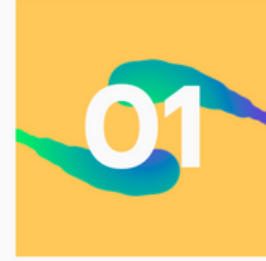
A couple is standing on the deck of a boat, looking out at the water. The background shows a large church with a tall spire. The scene is bathed in a warm, golden light, suggesting sunset or sunrise. The boat has wicker chairs and a metal railing.

36+

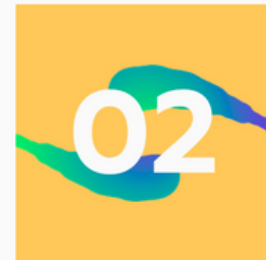
The number of years of experience, expertise and knowledge in travel and tourism that Dave pours into your vacation plans.



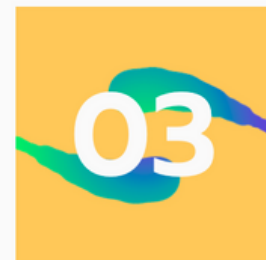
Dave is Known For...



Honesty and Transparency



Reliability and Responsibility



**Providing Unforgettable
Vacation Experiences for
Countless Guests**

The Following Services Remain FREE of Charge



Booking Yourself
Into One of My
Escorted Groups
or Asking for a
Simple Quote**



Using His Great
Planners for DIY
Land Packages



Asking Questions
for up to *30
minutes of enquiry
& consultation + 2
FREE Air Quotes

**A specific ship & sail date which
can be quoted & curated in 30
minutes or less.

The Following Services Require a Modest Fee of 175€/ \$200 per cabin "The Royal Treatment"



A fully researched,
personal cruise
quote with multiple
dates, routes and
rate offers & ALL
services thru
departure



Customized land
package advice with
comparisons
to cruise line's land
packages & a Special
Travefy Trip Book
from Dave's app



Asking Unlimited
Questions on every
aspect of your
journey, air quotes
til booked and
monitored
departure in app



RiverCruiseKing.com

Royal Treatment Services

- **Your Own Individualized Client Portal for Each Trip with ALL Your Trip Details, Confirmations, E-mails and Files**
- **Your Trip Itinerary in a Day by Day Agenda Downloaded to Your Cell Phone or Tablet and Fully Viewable on an App**
- **Weekly Video and Trip Blogs, Travel Articles for the Royal Court**
- **Dedicated FB Groups for Every Escorted Journey**

These Fees Affect Everyone

- 01 **A Cancellation***
75€/\$90 per cabin
- 02 **A Cruise Swap / non Covid**
50€/\$65 per cabin
- 03 **Air Quotes (after 1st two)**
45€/\$50 per cabin

* No agents like charging cancellation fees, but as our financial remuneration comes from travel providers only after a guest has travelled that means we leverage our work for future payment. Cancellations deprive us of pay for work we have already performed. That's part of the bargain between agents and travel providers and guests must understand that a cancellation fee barely covers lost commission or time for our original efforts. The cancellation fee is therefore necessary to cover administration costs for the extra work now required to process this new request.

Royal Court Repeater Program

Guests who book with Dave once come back again and again and the River Cruise King likes to reward loyalty!!!

2nd

The RCK Royal House - 2nd Cruise: extra \$100pp off lowest cruise price. FREE Unlimited Membership Access to the Closed Door Blogs.

3rd
4th

RCK Courtiers - 3rd & 4th Cruises: The above + Unlimited FREE air checks & special Royal Gift

5th+

The RCK Nobility - 5+ Cruises: All the above + Waiving of The Royal Treatment fees

River Cruise King

David Natale

**OWNER/ TRAVEL
EXPERT**

- River Cruises
- Sea Cruises
- European Expert
- Luxury Traveller





River Cruise King · Book with the best and be treated like royalty

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